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Disciplinary directors:

Evidence from the appointments of outside directors who have fired CEOs

Jay Cai* and Tu Nguyen**

Abstract:

By examining board appointments of outside directors who have previously fired a CEO, we

study how directors' willingness to take disciplinary actions is related to a firm's performance

and risk-taking. Such directors ('disciplinary directors') appear to benefit firms with weak

monitoring, but hurt firms in innovative industries. Firms appointing a disciplinary director

subsequently exhibit lower idiosyncratic risk, leverage, and R&D expense, make fewer

acquisitions, and are more likely to replace poorly performing CEOs. Overall, disciplinary

directors appear to influence managerial behavior and shareholder wealth.

JEL Classifications: G34; M12

Keywords: Board of directors; disciplinary effects; risk-taking; CEO turnover; director reputation

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