

Accepted Manuscript

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Jackie Li, Steven Haberman

PII: S0167-6687(15)00010-4

DOI: <http://dx.doi.org/10.1016/j.insmatheco.2015.01.009>

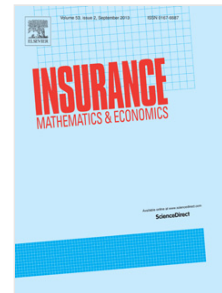
Reference: INSUMA 2032

To appear in: *Insurance: Mathematics and Economics*

Received date: August 2014

Revised date: December 2014

Accepted date: 23 January 2015



Please cite this article as: Li, J., Haberman, S., On the effectiveness of natural hedging for insurance companies and pension plans. *Insurance: Mathematics and Economics* (2015), <http://dx.doi.org/10.1016/j.insmatheco.2015.01.009>

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On the effectiveness of natural hedging for insurance companies and pension plans

Jackie Li ^{a,*}, Steven Haberman ^b

^a *Department of Mathematics and Statistics, Curtin University, Australia*

^b *Faculty of Actuarial Science and Insurance, Cass Business School, City University London, UK*

ABSTRACT

Natural hedging is one possible method to reduce longevity risk exposure for an annuity provider or a pension plan. In this paper, we provide an assessment of the effectiveness of natural hedging between annuity and life products, using the correlated Poisson Lee-Carter model, Poisson common factor model, product-ratio model, and historical simulation. Our analysis is based on the mortality experience of UK assured lives, pensioners, and annuitants, and the national population of England and Wales. We consider a range of different scenarios, and find that the level of risk reduction is significant in general, with an average of around 60%. These results have important implications for those insurers, reinsurers, and pension plan sponsors who are seeking ways to hedge their unwanted risk exposures.

Keywords: Longevity risk, natural hedging, Poisson Lee-Carter model, Poisson common factor model, product-ratio model, historical simulation, Value-at-Risk, risk reduction

* Corresponding author. Tel.: +618 92662399.

E-mail address: kakijackie.li@curtin.edu.au (J. Li).

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