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Hemant V. Kher, Christine T. Kydd, Terrence M. O'Brien



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Evolution of Product Quality in European, Japanese and US Automotive

Firms: An Exploratory Longitudinal Analysis

Hemant V. Kher^{a*}, Christine T. Kydd^{a1}, Terrence M O'Brien^{b2}

^aDepartment of Business Administration, Alfred Lerner College of Business and Economics,

University of Delaware, Newark, DE 19716

^bAlfred Lerner College of Business and Economics, University of Delaware, Newark, DE 19716

kher@udel.edu

chriskyd@udel.edu

tmobrien@udel.edu

*Corresponding author. Tel.: +302 831 1784.

Abstract

For years we have been hearing that US automobile manufacturers have been losing market

share to their Japanese rivals who are reputed to make better quality vehicles. Most such reports

are based on the initial quality surveys on new automobiles. In this paper we address two

exploratory questions: (1) how does the quality of an automobile change with its age, and, (2)

can firm level variables help explain differences quality. To answer these questions, we

collected Consumer Reports' reliability ratings on approximately 300 automobile models made

by European, Japanese and US automotive firms during the 1998-2007; and approximately 240

models made by these firms over period of 2008-2015. For both periods we found that not only

do automobiles made by Japanese firms have higher initial quality, but, as automobiles get older

the difference in the product quality between Japanese versus European and US firms increases.

¹ Tel.: +302 831 1783. ² Tel.: +847 502 6702.

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