## Accepted Manuscript

To use or not to use ad blockers? The roles of knowledge of ad blockers and attitude toward online advertising

Ignacio Redondo, Gloria Aznar

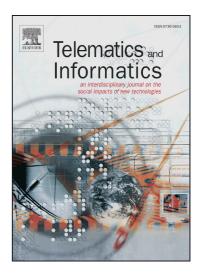
PII: S0736-5853(18)30127-8

DOI: https://doi.org/10.1016/j.tele.2018.04.008

Reference: TELE 1112

To appear in: Telematics and Informatics

Received Date: 12 February 2018
Revised Date: 15 April 2018
Accepted Date: 15 April 2018



Please cite this article as: Redondo, I., Aznar, G., To use or not to use ad blockers? The roles of knowledge of ad blockers and attitude toward online advertising, *Telematics and Informatics* (2018), doi: https://doi.org/10.1016/j.tele.2018.04.008

This is a PDF file of an unedited manuscript that has been accepted for publication. As a service to our customers we are providing this early version of the manuscript. The manuscript will undergo copyediting, typesetting, and review of the resulting proof before it is published in its final form. Please note that during the production process errors may be discovered which could affect the content, and all legal disclaimers that apply to the journal pertain.

## **ACCEPTED MANUSCRIPT**

#### To use or not to use ad blockers?

### The roles of knowledge of ad blockers and attitude toward online advertising

Ignacio Redondo<sup>1</sup>, Ph.D.

Departamento de Financiación e Investigación Comercial, Universidad Autónoma de Madrid, Madrid, Spain

#### Gloria Aznar

Facultad de Ciencias Económicas y Empresariales, Universidad CEU San Pablo de Madrid, Madrid, Spain

Correspondence to Professor Ignacio Redondo, Departamento de Financiación e Investigación Comercial, C/ Francisco Tomás y Valiente nº 5, Universidad Autónoma de Madrid, 28049 Madrid, Spain. Tel: +34 914 978 626, Fax: +34 914 978 725; Email: <a href="mailto:ignacio.redondo@uam.es">ignacio.redondo@uam.es</a>

Abstract: The rapid spread of ad blockers potentially threatens the sustainability of the hitherto dominant business model of ad-supported websites, in which users get web content free in return for allowing themselves to be exposed to advertising. Focusing on the users' perspective, this study proposes that (a) adoption of ad blockers is positively influenced by the level of knowledge of their advantageous features; (b) the decision to continue using ad blockers is negatively affected by attitude toward online advertising; and (c) this attitude is positively shaped by perceptions of online advertising's pleasure, credibility, and economic

-

<sup>&</sup>lt;sup>1</sup> ORCID ID: https://orcid.org/0000-0002-0550-5556

### Download English Version:

# https://daneshyari.com/en/article/6889476

Download Persian Version:

https://daneshyari.com/article/6889476

<u>Daneshyari.com</u>