

Accepted Manuscript

Becoming “We” Instead of “I”, Identity Management and Incentives in the Workplace

Jocelyn Donze, Trude Gunnes

PII: S0167-2681(18)30019-2
DOI: [10.1016/j.jebo.2018.01.019](https://doi.org/10.1016/j.jebo.2018.01.019)
Reference: JEBO 4260

To appear in: *Journal of Economic Behavior and Organization*

Received date: 20 September 2016
Revised date: 22 December 2017
Accepted date: 23 January 2018

Please cite this article as: Jocelyn Donze, Trude Gunnes, Becoming “We” Instead of “I”, Identity Management and Incentives in the Workplace, *Journal of Economic Behavior and Organization* (2018), doi: [10.1016/j.jebo.2018.01.019](https://doi.org/10.1016/j.jebo.2018.01.019)



This is a PDF file of an unedited manuscript that has been accepted for publication. As a service to our customers we are providing this early version of the manuscript. The manuscript will undergo copyediting, typesetting, and review of the resulting proof before it is published in its final form. Please note that during the production process errors may be discovered which could affect the content, and all legal disclaimers that apply to the journal pertain.

Highlights

- We study why a firm invests in costly social bonding among its employees.
- A first reason is to increase the employees' motivation.
- A second reason is to reduce adverse selection, by homogenizing the workforce.
- Our results are consistent with recent changes affecting the workplace design.

ACCEPTED MANUSCRIPT

Download English Version:

<https://daneshyari.com/en/article/7242611>

Download Persian Version:

<https://daneshyari.com/article/7242611>

[Daneshyari.com](https://daneshyari.com)