Accepted Manuscript

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 PII:
 S0014-2921(18)30114-4

 DOI:
 https://doi.org/10.1016/j.euroecorev.2018.07.008

 Reference:
 EER 3171

To appear in: European Economic Review

Received date:29 August 2017Accepted date:10 July 2018

Please cite this article as: Adriaan R. Soetevent, Tadas Bružikas, The Impact of Process Innovation on Prices: Evidence from Automated Fuel Retailing in The Netherlands, *European Economic Review* (2018), doi: https://doi.org/10.1016/j.euroecorev.2018.07.008

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The Impact of Process Innovation on Prices: Evidence from Automated Fuel Retailing in The Netherlands^{\Rightarrow}

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Abstract

In the last decade, many European countries have seen a sharp increase in the number of automated fueling stations. We study the effect of this process innovation on prices at stations that are automated and their competitors using a difference-in-differences matching strategy. Our estimates show that prices at automated stations drop by 1.7 to 3.2% immediately after conversion and stabilize at this lower level. Unlike previous studies, our estimates do not reveal a difference in impact between early and later adopters of automation. Indicative of competitive spillovers, prices at stations within 2 km of an automated station decrease on average with a precisely estimated 0.2%.

Keywords: technology adoption, retail gasoline markets, pricing *JEL*: C22, L13, L81

^{*}A version of this paper with a much more rudimentary empirical analysis previously circulated under the title *Detailed Data and Changes in Market Structure: The Move to Unmanned Gasoline Service Stations.* We are particularly grateful to Pim Heijnen for his assistance and for providing insightful and useful comments during numerous discussions. We thank Emek Basker, Stefan Buehler, Joseph Doyle, Marco Haan, Ruud Koning, Josè Luis Moraga-Gonzàlez, Irina Stângă and seminar participants at EARIE 2013, AS-SET 2013, EARIE 2017, CPB Netherlands, U. of Copenhagen and the U. of East Anglia for their valuable comments. We also express our gratitude to the Editor, Associate Editor and two anonymous referees who provided extensive comments. Views and opinions expressed in this paper as well as all remaining errors are solely those of the authors.

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Preprint submitted to Elsevier

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