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Author: Daniel Belanche Luis V. Casaló Carlos Flavián Jeroen Schepers



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Trust transfer in the continued usage of public e-services

Daniel Belanche^a, Luis V. Casaló^b, Carlos Flavián^c, Jeroen Schepers^d*¹²

- ^a Universidad de Zaragoza, Faculty of Social and Human Sciences, Ciudad Escolar s/n, 44.003, Teruel, Spain. Email: <u>belan@unizar.es</u>
- ^b Universidad de Zaragoza, Faculty of Business and Public Management, Plaza Constitución s/n, 22.001, Huesca, Spain. Email: <u>lcasalo@unizar.es</u>
- ^e Universidad de Zaragoza, Faculty of Economy and Business, Gran Vía 2, 50.005, Zaragoza, Spain. Email: <u>cflavian@unizar.es</u>
- ^d Eindhoven University of Technology, Innovation, Technology Entrepreneurship & Marketing Group, Den Dolech 2, Connector 0.07, PO Box 513, 5600 MB Eindhoven, The Netherlands. Email: <u>j.j.l.schepers@tue.nl</u>, Tel: +31 40 247 2170, Fax: +31 40 246 8054.

*Corresponding author.

- We include trust in an a continuance intention framework
- We decompose trust according to its different referents
- Trust transfers to the e-service from provider and technology characteristics
- Trust in the e-service positively impacts users' continuance intentions
- Time conscious individuals construct trust in the e-service differently

Abstract

We investigate how public administrations can influence citizens' continued usage of public eservices and focus on the role of different trust elements. We review prior literature and derive a model of trust transfer and continued usage. Our results show that trust in the public e-service mediates the influence of trust in the public administration on continuance intentions. Trust in the Internet also mediated this relationship. Trust was influenced by e-service quality and recommendations from public administrations and interpersonal sources. The relationship between interpersonal recommendations and trust in the e-service was nonsignificant; we found a strong moderating influence of time consciousness.

Keywords: Trust transfer; e-service; e-government; continuance intention

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²Authors are listed in alphabetical order.

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