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# US political corruption and firm financial policies\*

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#### ABSTRACT

Using US Department of Justice data on local political corruption, I find that firms in more corrupt areas hold less cash and have greater leverage than firms in less corrupt areas. The results are robust to including a range of controls and to using an instrumental variable approach, two alternative survey measures of corruption, and propensity score matching. Further, the association between corruption and leverage is largest among firms that operate primarily around their headquarters. Overall, the evidence is consistent with the hypothesis that firms manage liquidity downward and debt obligations upward to limit expropriation by corrupt local officials.

JEL classification: G31, G32, G38, D72

Keywords: Cash holdings, Leverage, Financial policy, Local corruption, Rent-seeking

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#### 1. Introduction

Political corruption, especially in the form of rent-seeking, is pervasive. Survey evidence indicates that approximately 20% of firms around the world have experienced at least one bribe request from a public official.<sup>1</sup> These additional payments are often required to obtain an operating license, import license,

<sup>&</sup>lt;sup>1</sup> The World Bank's Enterprise Analysis Unit aggregates data from surveys conducted from 2005 to 2014 on more than 130,000 firms in more than 135 countries. These surveys update the World Business Environment Survey.

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