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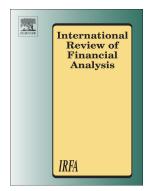
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Using Multiple Correspondence Analysis for finance: A tool for assessing financial inclusion *

Mardi Dungey^{a,c} Firmin Doko Tchatoka^b María B. Yanotti^{a†}

^a University of Tasmania

Private Bag 84, Hobart, TAS, 7001, Australia $\stackrel{b}{b}$ University of Adelaide

10 Pulteney Street, The University of Adelaide, SA, 5005, Australia $^{\tt C}$ CAMA, Australian National University

J.G. Crawford Building 132, Lennox Crossing, ANU, Canberra, ACT, 0200, Australia

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Abstract

This paper introduces multiple correspondence analysis (MCA) to the literature on financial product choice. MCA is a useful way of assessing the typology of actual or potential consumers, which can then be used to assess the extent to which existing products cover consumer needs. Given the importance of the financial inclusion agenda, this provides a useful means of detecting areas of financial underservicing. An illustration using bank mortgage data shows how some groups are well-serviced, but others suffer from mismatch between the characteristics of the available and desirable products.

JEL classification: G21, R20, D81,

Keywords: Multiple Correspondence Analysis, Cluster analysis, Mortgage choice

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[†]Corresponding author contacts: Maria.Yanotti@utas.edu.au; Locked Bag 1317, Tasmanian School of Business and Economics, UTAS, Launceston, 7250, Tasmania, Australia; P: +61 3 6324 3659; F: +61 3 6324 3369. We acknowledge funding support from Australian Research Council grant DP120100842. We are grateful for comments by anonymous reviewers, and participants at AHRC 2015.

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