

# Probability weighted means as surrogates for stochastic dominance in decision making



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## ABSTRACT

We discuss the role of stochastic dominance as tool for comparing uncertain payoff alternatives. However, we note the fact that this is a very strong condition and in most cases a stochastic dominance relationship does not exist between alternatives. This requires us to consider the use of surrogates for stochastic dominance to compare alternatives. Here we consider a class of surrogates that are called Probability Weighted Means (PWM). These surrogates are numeric values associated with an uncertain alternative and as such comparisons can be based on these values. The PWM are consistent with stochastic dominance in the sense that if alternative A stochastically dominated alternative B then its PWM value is larger. We look at a number of different examples of probability weighted means.

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## 1. Introduction

Decision making in situations in which there is a probabilistic uncertainty associated with the payoff that results from the selection of an alternative is a very common task. Here each alternative is characterized by an uncertain payoff profile, a probability distribution over possible payoffs. A crucial problem here is the selection of a preferred alternative from a set of possible alternatives. While the objective is clear, select the alternative that gives the biggest payoff, the comparison of these uncertainty profiles with regard to this objective is difficult. One well-regarded method for comparing two uncertainty profiles is via the idea of stochastic dominance [1–3]. Essentially alternative A stochastically dominates alternative B if for any payoff value  $x$  alternative A has a higher probability of resulting in a payoff greater than or equal  $x$  than does alternative B. While providing an intuitively reasonable paradigm for deciding which of two alternatives is preferred, stochastic dominance is a strong condition and generally a stochastic dominance relationship between two alternatives does not exist, neither one stochastically dominates the other. In order to provide operational decision tools we look for surrogates for stochastic dominance. These surrogates associate with each alternative a

numeric value, the larger the value the more preferred, and hence always allows comparison between alternatives. An important feature of these surrogates is their consistency with stochastic dominance in the sense that if A stochastically dominates B then the surrogate value of A is larger than the surrogate value of B. Here we consider a class of surrogates that we refer to as Probability Weighted Means (PWM).

## 2. Stochastic dominance and decision making

In decision making under uncertainty we are faced with the problem of selecting a preferred alternative from among a collection of alternatives based upon each alternative's payoff profile. Assume  $A_i$  is a decision alternative consisting of a set of possible payoffs that can result from the selection of this alternative,  $C_{ij}$  for  $j = 1$  to  $n_i$ , and an associated uncertainty profile over this set of payoffs. Here we shall assume all the  $C_{ij}$  are numeric values. An important example of uncertainty profile associated with a decision alternative is a probabilistic uncertainty profile. Here each  $C_{ij}$  has a probability  $p_{ij} > 0$ .

A fundamental task here is to decide if alternative  $A_1$  is preferred to alternative  $A_2$ ,  $A_1 \succ A_2$ . One commonly used method for comparing alternatives is based upon the idea of **stochastic dominance** [1–10] with the understanding that if alternative  $A_1$  stochastically dominates alternative  $A_2$  then  $A_1$  is the preferred alternative. We say that  $A_1$  stochastically dominates  $A_2$  if for all

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values  $C$ ,  $\text{Prob}(A_1 > C) \geq \text{Prob}(A_2 > C)$  and there exists at least one value  $C^*$  such that  $\text{Prob}(A_1 > C^*) > \text{Prob}(A_2 > C^*)$ . The intuition of stochastic dominance is essentially that we prefer alternatives that have a larger probability of resulting in bigger payoffs.

We observe that

$$\text{Prob}(A_1 > C) = \sum_{j: C_{1j} > C} p_{1j} \text{ and } \text{Prob}(A_2 > C) = \sum_{j: C_{2j} > C} p_{2j}$$

We further observe that since  $1 = \sum_{j: C_{ij} \leq C} p_{ij} + \sum_{j: C_{ij} > C} p_{ij}$  then if  $\text{Prob}(A_1 > C) \geq \text{Prob}(A_2 > C)$  it follows that

$$1 - \sum_{j: C_{1j} \leq C} p_{1j} \geq 1 - \sum_{j: C_{2j} \leq C} p_{2j}$$

and hence  $\sum_{j: C_{2j} \leq C} p_{2j} \geq \sum_{j: C_{1j} > C} p_{1j}$ . Recalling that  $\sum_{j: C_{ij} \leq C} p_{ij}$  is the cumulative distribution function,  $F_i(C)$ , for  $A_i$ ,  $F_i(C) = \text{Prob}(A_j \leq C)$ . Thus alternative  $A_1$  stochastically dominates  $A_2$  if  $F_1(C) \leq F_2(C)$  for all  $C$  and for at least one  $C^*$  we have  $F_1(C^*) < F_2(C^*)$ .

Formally we recall that a cumulative distribution function (CDF) associates with a probability distribution a mapping  $F_i: R \rightarrow [0, 1]$  with the properties

- (1) Monotonicity:  $F_i(a) \geq F_i(b)$  for  $a > b$
- (2)  $F_i(b) = 1$  for all  $b \geq \text{Max}_{j=1 \text{ to } n_i} [C_{ij}]$
- (3)  $F_i(a) = 0$  for all  $a < \text{Min}_{j=1 \text{ to } n_i} [C_{ij}]$

In the following for notational convenience we shall use “ $<$ ”, quoted  $<$ , to denote any relationship  $G_1(x) \leq G_2(x)$  for all  $x$  and there exists at least one  $x^*$  such that  $G_1(x^*) < G_2(x^*)$ . Using this notation we have just indicated  $A_1$  stochastically dominates  $A_2$  if  $F_1(x) < F_2(x)$  for all  $x \in R$ , that is if  $\text{Prob}(A_1 \leq x) < \text{Prob}(A_2 \leq x)$  for all  $x$ .

In the following, without loss of generality, we shall use the following more convenient structure to investigate the issues of interest. Let  $C = \{C_j | j = 1 \text{ to } n\}$  be a collection of relevant numeric payoffs in a decision problem. A decision alternative  $A_i$  consists of a probability distribution such that  $p_{ij}$  is the probability of obtaining payoff  $C_j$  if we choose  $A_i$ . We note that if  $p_{ij} = 0$  then  $C_j$  is not a possible payoff under  $A_i$ . Furthermore, we shall assume the  $C_j$  have been indexed in ascending order  $C_{j+1} > C_j$ . Using this notation we see that a cumulative distribution function is expressible as

$$P(A_i \leq x) = F_i(x) = \sum_{j: C_j \leq x} p_{ij}$$

We see that for any  $x < C_1$  we have  $F_i(x) = 0$  and for any  $x \geq C_n$  we have  $F_i(x) = 1$ .

We emphasize here that while  $C$  is a finite subset of real numbers,  $F_i(x)$  is defined over the whole real line.

As we have earlier indicated we say that alternative  $A_1$  stochastically dominates  $A_2$ , if  $F_1(x) < F_2(x)$  for all  $x$ ,  $F_1(x) \leq F_2(x)$  for all  $x$  and  $F_1(x) < F_2(x)$  for at least one  $x$ . We shall refer to this as  $A_1 >_{SD} A_2$ . In Fig. 1 we show a typical example of stochastic dominance. Here  $F_1$  stochastically dominates  $F_2$ .

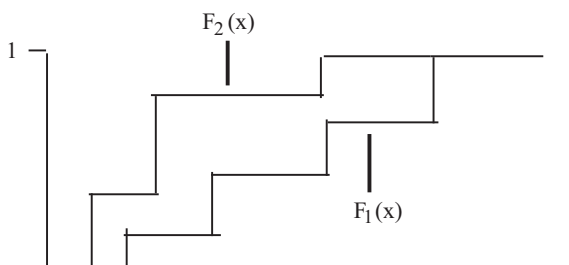


Fig. 1. Illustration of stochastic dominance.

As we have indicated if  $A_j >_{SD} A_k$  then alternative  $A_j$  is preferred to  $A_k$ . Assume  $A = \{A_1, \dots, A_n\}$  are a collection of alternatives then stochastic dominance can be viewed as a binary relationship on the space  $A$  [11]. Viewed as a binary relationship we see that it is transitive

$$A_1 >_{SD} A_2 \text{ and } A_2 >_{SD} A_3 \implies A_1 >_{SD} A_3$$

From this transitivity it follows that if this relationship is complete, for each pair  $A_j$  and  $A_k$  either  $A_j >_{SD} A_k$  or  $A_k >_{SD} A_j$ , then we can induce a linear ordering over the space  $A$  with respect to our preference of the alternative.

However, one important problem often arises with this agenda. The property of completeness is often lacking with respect to space  $A$ . That is, there often exists pairs of alternatives,  $A_j$  and  $A_k$  such that neither  $A_j >_{SD} A_k$  nor  $A_k >_{SD} A_j$ . This lack of completeness is a result of the fact that while stochastic dominance is a clear indication of preference between alternatives it is a relatively strong requirement and often does not exist between pairs of alternatives.

Because of this difficulty we must look for surrogates to stochastic dominance as way of comparing alternatives.

### 3. Probability weighted means

We shall now look at some properties that follow from stochastic dominance,  $F_1(x) < F_2(x)$  for all  $x$ .

We first recall the concept of median associated with a probability distribution. Given a probability distribution  $P$  over the order space,  $C = \{C_1, \dots, C_n\}$  and its associated cumulative distribution function (CDF),  $F_i$ , then the median is the element  $C_{med}$  such that

$$F_i(C_{med-1}) < 0.5 \leq F_i(C_{med})$$

It is essentially the payoff where the CDF transitions from less the 0.5 to at least 0.5.

Assume  $A_1$  and  $A_2$  are two decision alternatives such that  $A_1 >_{SD} A_2$ , then  $F_1(x) \leq F_2(x)$  for all  $x$ . Assume the median of  $A_1$  occurs at  $C_{med(1)}$ , that is  $F_1(C_{med(1)}) \geq 0.5$  then it is clear that  $F_2(C_{med(1)}) \geq 0.5$ . From this it follows that  $C_{med(2)}$ , the median of  $A_2$  cannot occur at a value greater than  $C_{med(1)}$ . This allows us to conclude the following.

**OBSERVATION:** Assume  $A_1$  and  $A_2$  are such that  $A_1 >_{SD} A_2$  then  $\text{Med}(A_1) \geq \text{Med}(A_2)$

In Fig. 2 we clearly illustrate this relationship

We now shall look at the relationship between the expected value's of alternatives and their relationship with respect to stochastic dominance. First we shall look at the relationship between an alternative's expected value and its associated CDF. Consider a generic alternative  $A$  with probability  $p_j$  associated with payoff  $C_j$  where we have indexed the payoffs in increasing order,  $C_{j+1} > C_j$ . We recall its expected value is  $E(A) = \sum_{j=1}^n p_j C_j$  and  $F(C_j) = \text{Prob}(A \leq C_j) = \sum_{i=1}^j p_i$ . Here we shall by convention let  $F(C_0) = 0 = \sum_{i=1}^0 p_i$ . We also note the  $F(C_n) = 1$ .

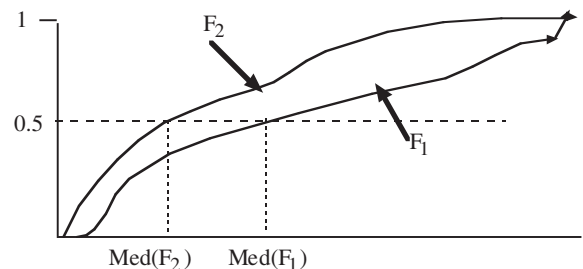


Fig. 2. Median calculation in case of stochastic dominance.

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