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Title: Nudges in the marketplace: The response of household electricity consumption to information and monetary incentives

Author: Anant Sudarshan

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## ACCEPTED MANUSCRIPT

- 1. We sent weekly reports to Indian homes comparing their electricity use to their peers.
- 2. These reports both reduced usage and made households more responsive to price changes.
- 3. We also sent some households similar reports but coupled with financial incentives.
- 4. Introducing conditional monetary incentives removed all effects of the information.
- 5. Interactions between monetary and information instruments have policy implications.

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