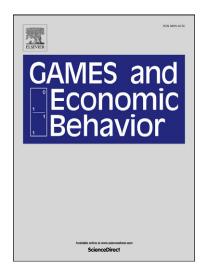
## Accepted Manuscript

Posted price selling and online auctions

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## Highlights

- We focus on the issue of allocative inefficiency at online auctions.
- Posted price selling prior to auctions reduces the severity of allocative inefficiency.
- If competing sellers could choose between an auction or auction with buy-it-now option, the later strategy will be used.

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