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# Dynamic Agency with Persistent Observable Shocks

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## Abstract

This paper studies a continuous-time hidden-action model with persistent observable shocks. In this model, I develop a method to characterize the optimal contract with history-dependent effort exertion and shirking decisions. Temporal shirking is always optimal after some histories as long as a positive persistent shock is expected. As a result, my model gives rise to a mechanism through which the moral hazard problem amplifies macroeconomic fluctuations. I also show the pattern of the agent's utility adjustments with respect to persistent shocks and its implications for compensation design.

**Keywords:** Dynamic contract, persistent shock, business cycle.

## 1 Introduction

Firms are subject to large, unpredictable shocks that are beyond their control, are publicly observable, and have persistent impacts on their profitability. For example, a natural disaster can destroy a firm's production facilities, requiring time-consuming rebuilding, or a technology innovation can permanently improve a firm's productivity. In particular, most macroeconomic shocks are observable or can be inferred from publicly available aggregate economic indexes, and they are persistent, as shown by the real business cycle literature. Therefore, if information frictions exist, understanding incentive provisions with persistent observable shocks can have profound implications for many important economic issues, especially in macroeconomics. According to the models of [Holmström \[1979, 1982\]](#), these shocks should be irrelevant to contract design

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