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Title: Scenario-Based Dynamic Negotiation for the Coordination of Multi-Enterprise Supply Chains under Uncertainty

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### Highlights

- A novel SBDN approach is proposed for the coordination of decentralized SCs subjected to uncertain competitive conditions in the presence of 3<sup>rd</sup> partners.
- The cooperative and non-cooperative cases are analyzed based on individual and global objectives.
- The third parties participate in the decision-making through their price policies and uncertain nature.
- The proposed approach gives flexibility to negotiation partners to accept/reject the coordination.
- The proposed generic models are flexible enough to be applied in practice to real cases, including simple/global SCs centralized/decentralized.

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