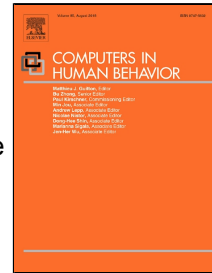


# Accepted Manuscript

Choice Defaults and Social Consensus Effects on Online Information Sharing: The Moderating Role of Regulatory Focus

Georgiana Craciun



PII: S0747-5632(18)30296-6

DOI: 10.1016/j.chb.2018.06.019

Reference: CHB 5571

To appear in: *Computers in Human Behavior*

Received Date: 12 November 2017

Accepted Date: 17 June 2018

Please cite this article as: Georgiana Craciun, Choice Defaults and Social Consensus Effects on Online Information Sharing: The Moderating Role of Regulatory Focus, *Computers in Human Behavior* (2018), doi: 10.1016/j.chb.2018.06.019

This is a PDF file of an unedited manuscript that has been accepted for publication. As a service to our customers we are providing this early version of the manuscript. The manuscript will undergo copyediting, typesetting, and review of the resulting proof before it is published in its final form. Please note that during the production process errors may be discovered which could affect the content, and all legal disclaimers that apply to the journal pertain.

**CHOICE DEFAULTS AND SOCIAL CONSENSUS EFFECTS ON ONLINE  
INFORMATION SHARING: THE MODERATING ROLE OF REGULATORY FOCUS**

**Running Head: Choice Defaults and Social Consensus Effects on Sharing**

Georgiana Craciun\*

\*Corresponding author's contact information: Marketing Department, Palumbo-Donahue School of Business, Duquesne University, 600 Forbes Ave., Pittsburgh, PA 15282; Email address: [craciung@duq.edu](mailto:craciung@duq.edu), Tel.: 412-396-2623; Fax: 412-396-4764

Download English Version:

<https://daneshyari.com/en/article/6835682>

Download Persian Version:

<https://daneshyari.com/article/6835682>

[Daneshyari.com](https://daneshyari.com)