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Sources of Deviant Behavior: Contrasting Alternative Explanations in the Laboratory

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Highlights

- Examine sources of deviant behavior using two-part experimental design
- Social history is an important determinant of deviant behavior, as those who experienced deterioration in the evolution of play were more likely to extract large amounts from the common resource
- Anticipated social norms in the Trust Game explain extraction in the Common Resource Game, independently from the observed outcomes and the anticipated norms of deviance
- Findings do not support a stable preference for deviant behavior

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