

## Accepted Manuscript

Title: Social Dilemmas in the Laboratory and in the Field

Author: Florian Englmaier Georg Gebhardt

PII: S0167-2681(16)30019-1

DOI: <http://dx.doi.org/doi:10.1016/j.jebo.2016.03.006>

Reference: JEBO 3762



To appear in: *Journal of Economic Behavior & Organization*

Received date: 1-4-2014

Revised date: 9-3-2016

Accepted date: 15-3-2016

Please cite this article as: Florian Englmaier, Georg Gebhardt, Social Dilemmas in the Laboratory and in the Field, *Journal of Economic Behavior and Organization* (2016), <http://dx.doi.org/10.1016/j.jebo.2016.03.006>

This is a PDF file of an unedited manuscript that has been accepted for publication. As a service to our customers we are providing this early version of the manuscript. The manuscript will undergo copyediting, typesetting, and review of the resulting proof before it is published in its final form. Please note that during the production process errors may be discovered which could affect the content, and all legal disclaimers that apply to the journal pertain.

Titel: Social Dilemmas in the Laboratory and in the Field

Authors: Florian Englmaier and Georg Gebhardt

Highlights:

- We combine a laboratory public good experiment with a field experiment.
- The three field treatments differ only with respect to the presence of a social dilemma structure.
- In the social dilemma treatment, subjects who contribute little in the laboratory provide less effort.
- Selecting subjects according to laboratory contribution increases productivity as much as selecting on ability.
- The correlation between laboratory and field disappears in two control treatments.

Accepted Manuscript

Download English Version:

<https://daneshyari.com/en/article/7242779>

Download Persian Version:

<https://daneshyari.com/article/7242779>

[Daneshyari.com](https://daneshyari.com)