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## Research report

Pavlovian conditioning to hedonic food cues in overweight and lean individuals <sup>☆</sup>Monica D. Meyer <sup>a,b</sup>, Victoria B. Risbrough <sup>c,d</sup>, June Liang <sup>b,c</sup>, Kerri N. Boutelle <sup>b,c,\*</sup><sup>a</sup> Alliant International University, San Diego, CA, USA<sup>b</sup> Department of Pediatrics, University of California San Diego, USA<sup>c</sup> Department of Psychiatry, University of California San Diego, USA<sup>d</sup> Center of Excellence for Stress and Mental Health, Veterans Affairs

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## ABSTRACT

Obese individuals develop heightened reactivity to environmental cues associated with hedonic foods through Pavlovian conditioning. This study examined differences between overweight ( $n = 16$ ) and lean ( $n = 17$ ) 18–26 year-olds in their acquisition of a swallowing response to visual cues paired with chocolate milk, tasteless water and no taste stimulus. We hypothesized that, compared to lean participants, overweight participants would demonstrate a heightened conditioned swallowing response to the visual cue paired with chocolate milk as well as a resistance to extinction of this response. Results showed that overweight participants swallowed more in response to the visual cue previously paired with chocolate than the cue previously paired with tasteless water ( $t(15) = -3.057, p = .008$ ) while lean participants showed no cue discrimination ( $t(16) = -1.027, p = .320$ ). The results evaluating the extinction hypothesis could not be evaluated, as the lean participants did not acquire a conditioned response. In evaluating the conditioned swallow response of overweight participants only, results indicated that there was not a significant decrease in swallowing to cues paired with chocolate milk or water, but overall, overweight participants swallowed more to cues paired with chocolate than cues paired with water. These are the first results to show differential acquisition of Pavlovian conditioned responding in overweight individuals compared to lean individuals, as well as differential conditioning to cues paired with hedonic food stimuli compared to cues paired with neutral stimuli.

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## Introduction

The modern environment is full of highly palatable foods. A heightened responsiveness to environmental cues that predict food intake has been implicated as one of the mechanisms that promote overeating, and by extension, weight gain in some individuals (Stice, Yokum, Burger, Epstein, & Small, 2011; Volkow, Wang, & Baler, 2011). When palatable food consumption is repeatedly paired with previously neutral cues in the environment, those cues come to elicit the same set of responses that were elicited by the food itself, such as salivation (Pavlov, 1927). Pavlovian conditioning plays an important role in motivating and maintaining food consumption (Woods & Kuskosky, 1976). This study evaluates differences between overweight and lean individuals in their acquisition and

extinction of conditioned swallowing responses to visual cues paired with hedonic and neutral taste stimuli.

Through a process of Pavlovian conditioning, cues that typically predict food intake can trigger cue reactivity, a motivational state that may be experienced as an urge to eat and therefore increase the probability of food intake (Jansen, 1998). Several studies have demonstrated that exposure to the sight and smell of food increases subjective craving, desired portion size, and actual food intake (Fedoroff, Polivy, & Herman, 1997; Ferriday & Brunstrom, 2008; Sobik, Hutchison, & Craighead, 2005). Exposure to the sensory qualities of food also elicits physiological forms of cue reactivity (cephalic phase responses), including salivation. Cephalic phase salivary response has been observed in humans (Mattes, 1997; Nederkoorn, Smulders, & Jansen, 2000) and can also be elicited by neutral, non-food stimuli after repeated pairings with food. Early researchers in this field demonstrated a conditioned salivary response in normal weight humans in response to a tone previously paired with citric acid (Brown & Katz, 1967; Feather, Delse, & Bryson, 1967).

More recently, Van Gucht and colleagues (Van Gucht, Baeyens, Vansteenwegen, Hermans, & Beckers, 2010; Van Gucht et al., 2008) developed a paradigm testing Pavlovian acquisition, extinction and renewal in normal weight individuals. In this paradigm, two neutral

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1 stimuli (serving trays, CSs) are repeatedly presented, one of which  
2 (CS+) is consistently paired with chocolate consumption (US) while  
3 the other (CS-) is never paired with eating chocolate. In this model,  
4 craving and expectancy to eat chocolate, as well as indirect mea-  
5 sures of approach and avoiding tendencies are measured. Self-  
6 reported craving is reliably acquired using this paradigm; however,  
7 to date, the subsequent extinction paradigm consistently fails to  
8 reduce the acquired differential craving. It is possible that previ-  
9 ous learning histories about trays or other cues may have influenced  
10 these responses. Furthermore, this model also includes operant con-  
11 ditioning (picking up the chocolate and eating it) and conditioned  
12 cephalic phase responses were not examined.

13 It is important to evaluate these processes in both overweight  
14 and normal weight individuals, to further our understanding about  
15 cue reactivity and Pavlovian learning, to begin to develop interven-  
16 tions to directly address putative abnormal or hyperactive cue-  
17 reactivity in this population. Jansen's cue reactivity model (Jansen,  
18 1998) proposes that those with a history of overeating, such as binge  
19 eaters and overweight individuals, exhibit heightened cue reactiv-  
20 ity as a function of their history of eating large amounts of food in  
21 the presence of certain cues. Cue reactivity research with these popu-  
22 lations supports this hypothesis (Epstein, Paluch, & Coleman, 1996;  
23 Jansen et al., 2003; Sobik et al., 2005; Temple, Giacomelli, Roemmich,  
24 & Epstein, 2007; Tetley, Brunstrom, & Griffiths, 2009). Overeaters  
25 and overweight individuals are thought to develop increased cue  
26 reactivity through disparate learning histories related to food intake.  
27 Recent studies suggest that obese individuals may anticipate and  
28 experience abnormal reward processing of hedonic food (Davis &  
29 Fox, 2008; Epstein et al., 2007; Stice, Spoor, Bohon, & Small, 2008;  
30 Stice et al., 2011; Wang et al., 2001). Furthermore, some of these  
31 abnormalities in reward processing may predate obesity while others  
32 may be a consequence of habitual overeating (Bello, Lucas, & Hajnal,  
33 2002; Stice et al., 2011).

34 To date, no group has studied acquisition and extinction of  
35 markers of food cue responsivity to hedonic food cues (such as those  
36 in our environment today) in overweight and normal weight indi-  
37 viduals. Thus, the purpose of this study is to examine differences  
38 in Pavlovian acquisition and extinction of behavioral responses (swal-  
39 lowing) to food cues in overweight and non-overweight college  
40 students. We hypothesized that overweight participants would demon-  
41 strate a stronger conditioned swallowing response to the visual  
42 stimulus repeatedly paired with a hedonic taste stimulus com-  
43 pared to lean participants. Secondly, we hypothesized that the  
44 conditioned swallowing responses of overweight participants would  
45 be more resistant to extinction than those of lean participants.

## 47 Methods

### 48 Overview of the study

49 This study used a mixed quasi-experimental design with one  
50 between subjects factor (weight group) and two within subjects  
51 factors (cue type and trial block). Overweight and normal weight  
52 college students were recruited to complete surveys and partici-  
53 pate in a laboratory conditioning paradigm. The conditioning  
54 paradigm consisted of the presentation of three visual cues on a com-  
55 puter screen (conditioned stimuli (CS)) repeatedly paired with the  
56 delivery of 1 ml of chocolate milk (Hershey's chocolate syrup with  
57 equal parts whole milk and half and half), Evian water, or no taste  
58 cue (unconditioned stimuli (US)). Both the water and no taste USs  
59 were included to distinguish between conditioned swallowing elic-  
60 ited by cues predicting presentation of hedonic food cue (chocolate  
61 milk) vs. presentation of liquid (water) in the mouth. The acquisi-  
62 tion phase consisted of 27 CS-US pairings and the extinction phase  
63 consisted of 27 presentations of the visual cues with no US pre-  
64 sentations. Swallowing was measured via electromyograph (EMG)

65 during each visual cue presentation at baseline (before cues were  
66 paired with US) and during three blocks (of 9 trials) of extinction  
67 (total 27). 68 69 70

### 71 Participants

72 Forty-five college students who report liking sweets were  
73 recruited for participation through flyers posted in common high-  
74 traffic areas on San Diego college campuses, and through Internet  
75 resources, including student web forums, e-mail list serves, and  
76 Craigslist. The 45 total participants were divided into two groups  
77 based on Body Mass Index (BMI). The overweight group consisted  
78 of 25 participants (BMI  $\geq 28$ ) and the lean group consisted of 20 par-  
79 ticipants (BMI  $\leq 24$ ). Prospective participants contacted the researcher  
80 via phone or e-mail and took part in an initial phone screen to  
81 determine eligibility. 82

83 The inclusion criteria included being between the ages of 18 and  
84 26 years old, BMI  $\geq 28$  or  $\leq 24$ , self-reported liking chocolate, and a  
85 willingness to participate in a lab paradigm. Participants were ex-  
86 cluded from this study due to self-reported dairy or wheat food  
87 allergies, self-reported color blindness, self-reported history of any  
88 serious psychiatric condition or eating disorder, a score of 16 or  
89 greater on the Center for Epidemiological Studies Depression Scale  
90 (CES-D), suggesting clinically significant depression, self-reported  
91 medical conditions that could affect weight or eating and self-  
92 reported current use of any medications that could affect weight  
93 or appetite. 94

### 95 Procedure

96 Eligible participants completed a series of surveys, signed consent  
97 forms and then took part in a laboratory conditioning paradigm  
98 lasting approximately 1½ hours. Participants were instructed to  
99 refrain from eating during the four hours prior to their laboratory  
100 appointment. 101

102 Participants were seated in a Whisperroom™ in a reclining chair  
103 with a computer screen in their view. The CSs were presented on  
104 the computer screen (see Fig. 1). Participants received both the ex-  
105 perimental hedonic unconditioned stimulus (US) (high-fat chocolate  
106 milk) and the neutral US (Evian water) through a gustometer. The  
107 gustometer was composed of two computer-controlled program-  
108 mable syringes that dispensed liquid through Tygon beverage tubing,  
109 ensuring consistent volume, rate and timing of taste delivery. 109

110 Because the US delivery interferes with accurate assessment of  
111 swallowing, we limited measurement of swallowing to two minute  
112 test trials either immediately before acquisition training (Base-  
113 line) or during the extinction (Block 1, 2 and 3) session. During the  
114 acquisition phase, the CS+ was paired with the delivery of one mL  
115 of chocolate milk and the CS-1 was paired with the delivery of one  
116 mL of Evian water. The CS-2 was presented with no US delivery  
117 during the acquisition phase. During the extinction phase, all three  
118 CSs were presented without any US delivery. Each participant  
119 received the same set of visual cues in the same order; however,  
120 CS-US pairings were randomized across participants such that half  
121 of the participants received chocolate milk with the blue circle and  
122 half received it with the red square. The yellow triangle was always  
123 presented with no US delivery. CS-US pairings were not made ex-  
124 plicit to participants at any point in the instructions. The acquisition  
125 phase consisted of nine presentations of each CS-US pairing in a  
126 semi-randomized order for a total of 27 acquisition trials. No CS-  
127 US pairing was presented more than two consecutive times. Each  
128 acquisition trial lasted 10 seconds and began with a 7.5 second CS  
129 presentation followed by 2.5 seconds of US delivery. Each acquisi-  
130 tion trial was followed by a 20 sec ITI trial in which the computer  
131 monitor was black. 131

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