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ACCEPTED MANUSCRIPT

How Different Kinds of Innovation Affect Exporting

Dirk Dohse^a and Annekatrin Niebuhr^b

Abstract

We analyse how different kinds of innovation affect firms' export propensity, finding a positive impact of incremental innovations, whereas radical innovations need more time to affect exporting. Evidence for an isolated impact of process innovations or imitations is not found.

Key words: incremental innovation, radical innovation, imitation, export propensity

JELs: O3, F14, L25

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