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Authors: Markus Brueckner, Era Dabla-Norris, Mark

Gradstein, Daniel Lederman

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The Rise of the Middle Class and Economic Growth in ASEAN

by

Markus Brueckner, Era Dabla-Norris, Mark Gradstein, and Daniel Lederman*

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Abstract: We present instrumental variables estimates of the relationship between the share of income accruing to the middle class and GDP per capita. The increase in GDP per capita that ASEAN economies experienced during 1970-2010 significantly contributed to a higher share of income accruing to the middle class in these countries. Econometric model estimates show that the impact of a rise of the middle class on economic growth depends on initial levels of GDP per capita. In the majority of ASEAN countries, a rise of the middle class that is unrelated to GDP per capita growth would have had a significant negative effect on economic growth for levels of ASEAN economies' GDP per capita in 1970. In contrast, for recent values of GDP per capita a rise of the middle class would positively contribute to growth of GDP per capita in ASEAN. We show that investment is an important channel through which the income share of the middle class affects economic growth.

Key words: Middle Class, Inequality, Economic Growth, ASEAN

JEL codes: O1

^{*} Australian National University (Brueckner); International Monetary Fund (Dabla-Norris); Ben Gurion University (Gradstein); and World Bank (Lederman). Corresponding author's email: markus.brueckner@anu.edu.au. We gratefully acknowledge comments received at the Trade, Industrialization and Structural Reforms in ASEAN conference that was held in Ho Chi Minh City in January 2017; particular thanks to our discussant Willem Thorbecke and two anonymous referees of this journal. Comments provided by Bruce Chapman, Tim Hatton, and Rod Tyers are also much appreciated. The views expressed in this paper are those of the authors, and not of the World Bank or the International Monetary Fund.

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