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Collaboration and Free-riding in Team Contests

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Highlights

- We conduct a real-effort production experiment with two complementary tasks.
- Workers have heterogeneous skills in those tasks.
- The introduction of team incentives does not reduce worker effort.
- Workers coordinate to specialize in the task they perform best.
- Specialization in team contests increases productivity.
- \bullet Communication strengthens the ability to coordinate on task specialization.



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