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Reassessing the Structure of Presidential Character

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Abstract. Perceptions of politicians' character traits have played a central role in models of candidate evaluation, yet researchers often rely on different definitions and measures of trait concepts, leading to conflicting findings. I argue, first, that research examining warmth conflates sociability and morality, but the public cares much more about the latter. Second, drawing on moral psychology, I argue for five aspects of moral character. However, just as people vary in their beliefs about right and wrong, they also vary in their views on what makes a good person. Across two studies, I show that moral character is more important than sociability in the minds of voters. Next, I provide evidence for the utility of five dimensions of moral character that are linked to the public's moral beliefs, making them politically divisive. Overall, these findings lend new insight into the role of trait perceptions.

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