# Transportability of Comparative Effectiveness and Cost-Effectiveness between Countries

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#### Introduction

Most clinical trials performed today are multicenter and many are multinational. The inclusion of multiple centers and countries usually allows the enrollment of a larger sample size in a shorter period of time, which affords greater statistical power. Other advantages include the perception of greater generalizability and the opportunity for the sponsor, in the case of a drug trial, to use the results for registration in more than one country. At the same time, this design poses a number of challenges for interpreting the resulting cost-effectiveness ratio(s). One of these challenges is whether the data required for cost-effectiveness analysis—and thus the cost-effectiveness recommendations—can be assumed to be equivalent across the different countries.

In this article, a brief overview of the literature on economic analysis of multinational studies is presented. The first section relates to the background on the transferability of economic data and the second section discusses the results of a consensus conference on economic analysis of multinational trials. The third section considers the two main statistical approaches that have been advocated for handling the analysis of multinational data—fixed effect and random effect modeling methods—plus a third approach that has only recently been employed in the literature based on modeling the components of the cost-effectiveness calculus. This approach is then illustrated using the results of the recently published cost-effectiveness analysis of the TOwards a Revolution in COPD Health (TORCH) trial [1]. A final section offers some conclusions for the use of such methods in comparative effectiveness and cost-effectiveness studies.

# Background to the Transferability of Economic Data

In an early contribution to the literature, O'Brien [2] identified six threats to the transferability of data for economic analysis for questions of whether treatments that are cost-effective in one country might not necessarily be cost-effective in another. These six threats are also useful to consider in the context of multinational clinical trials.

### Demography and Epidemiology of Disease

The underlying premise of a multinational clinical trial is that the treatment effect on the underlying biological process is constant

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across countries. Nevertheless, differences in demography and epidemiology of disease between countries may threaten this assumption, particularly with respect to the absolute benefit of treatment in different countries. The treatment effect in most clinical trials is often a relative measure, such as hazard ratios, relative risks, or odd ratios. In such cases, it is likely that the most it will be appropriate to assume is a constant relative treatment effect across countries, especially when baseline epidemiology/demography differs [3]. Even this assumption may not be supportable. Although large numbers of studies claim to rule out country by treatment interactions for the clinical findings, the power of these tests is usually very limited. The conclusion of no interaction may be a misrepresentation of the finding that there is an absence of evidence of a difference as an indication that there is evidence of an absence of a difference.

#### Clinical Practice and Conventions

In a clinical trial, the differences in clinical practice and conventions between countries may be limited by the trial's protocol. Nevertheless, there is the potential for differences in provision of "usual care" (as opposed to the treatments under evaluation) to impact the comparison between countries. For example, the rate of surgical intervention, compared to medical management, is known to be higher in the United States than in many other health systems [4,5]. Country-specific differences in lengths of stay in the hospital have also been observed in some trials [6].

#### Incentives and Regulations for Health-Care Providers

Different countries will have different incentives and regulations which will result in practice variations between countries. These in turn may result in different levels of resource use across different categories of care.

#### Relative Price Levels

Absolute price levels clearly differ between countries, but these can be accounted for directly in the valuation of the trial's resource use. Country-specific relative price differences between different categories of resource use, on the other hand, are potentially more problematic for multinational studies. Economic theory suggests that differences in relative prices will result in substitution from relatively more expensive resources to relatively cheaper ones. Therefore, differences in relative prices between countries should lead to different practice patterns.

#### Consumer (Patient) Preferences

Quality of life measures that are used in the calculation of qualityadjusted life-years (QALYs) are based upon individual preferences. There is no reason to suppose that these preferences are not culturally dependent such that we might expect differences to be observed between countries. At the same time, use of pre-scored instruments, such as the EuroQol 5-D or the Health Utilities Index 2 or 3 to assess preferences will tend to mask such differences.

### Opportunity Costs of Resources

Different countries will have different levels of ability to pay for improved health outcomes. What is considered cost-effective in a health system in North America or Western Europe may not be considered affordable in South America or Eastern Europe. This fundamentally limits the usefulness of an overall conclusion of any cost-effectiveness analysis of a trial, but does not invalidate the cost-effectiveness results.

The first five of these six threats to transferability of economic data provide reasons why we might be concerned with making a single estimate of cost-effectiveness across all countries. Yet, as was argued in the Introduction, the rationale for multinational clinical trials is usually related to obtaining a large study with power to detect treatment effects. The fundamental problem, therefore, relates to whether data are pooled to maximize power or split to maximize the credibility of the economic analysis in each individual country.

#### Results from a Consensus Workshop

A taxonomy of different approaches to economic appraisal in multinational clinical trials was recently developed as part of a workshop to explore whether it was possible to gain consensus on how to analyze such trials [7]. The categorization relates to the intersection between three factors: whether the measure of clinical effectiveness data was pooled across all countries or split by country; whether the measure of resource use data was obtained by pooling across all countries or by splitting by country; and whether service use was valued by use of unit costs from multiple countries or by use of a single set of unit costs from one country. The first two factors are combined to define a fully pooled analysis (clinical outcomes and resource use averaged across all countries); a fully split analysis (clinical outcomes and resource use from an individual country or from individual countries); or a partially split analysis (clinical effect averaged across all countries and resource use from an individual country or from individual countries) (the fourth option, clinical effect from an individual country and resource use averaged across all countries, was not considered in the article, presumably because it was felt to be an unlikely approach in practice). For each of these three broad categories, two subcategories were created to distinguish the approach used for costing resource use: a study used "one country" costing if it used costs (prices) from a single country; it used "multi-country" costing if it used costs from multiple countries.

The authors then reviewed 18 economic analyses conducted alongside clinical trials published in the cardiology field and found that the fully pooled approach has been the most prevalent approach to date, with half of all the studies presenting their analysis in this way, although only two used multicountry costing. Fully split analyses are much less common, with only two studies presenting this approach. The second most common approach was to present partially split, one country costing results. Although some may consider that this method provides an insight into the results for a single country, and while its adoption may satisfy decision-makers who are located in these single countries, there is no evidence that analyses of this type provide information about the cost-effectiveness of the therapy in any one of the individual countries that participated in the trial.

# Analytical Approaches to Analyzing Multinational Trials

#### Fixed Effect Approaches

One of the earliest attempts to address the statistical analysis of multinational clinical trials for cost-effectiveness analysis was presented by Willke and colleagues [8]. They examined how clinical and economic outcomes interact using data from a multinational clinical trial of treatment of subarachnoid hemorrhage. Using a series of regression analyses, they developed a novel approach that explored the treatment by country interactions in both outcome (death) and cost, and which allowed the treatment effect on cost to be estimated independently of the outcome effect on cost. Use of a fully pooled analysis with multicountry costing produced just a single cost-effectiveness ratio for the whole trial. Use of a fully pooled analysis with one country costing produced ratios for each country that had very little variability between them. Partial splitting with multicountry costing provided a much greater spread, but the widest variation came from the fully split, multicountry costing analysis.

The increasing spread of results as the data are more widely split is entirely consistent with expectations. The smaller sample sizes involved in the split analyses will increase variability. The key question is to what extent this variability is related to random error or to what extent it reflects systematic differences in the cost-effectiveness between countries because of the sorts of factors discussed previously.

In a more recent contribution, Cook and colleagues [9] proposed the use of standard tests of heterogeneity in the comparison of cost and effects [10] to inform decisions about whether it is appropriate to pool economic data across countries. They outline methods based both on incremental net benefit (INB) and the angular transformation of the incremental cost-effectiveness ratio and illustrate them by use of the 4S study of cholesterol reduction with simvastatin [11,12]. The results of their INB analysis for the countries of Denmark, Finland, Iceland, Norway, and Sweden were presented for a willingness to pay threshold of \$75,000 per additional survivor.

The results show that there is some variability when country-specific subsets are analyzed. Positive net-benefit is observed for Denmark, Finland and Sweden, whereas negative net-benefits are observed in Norway and Iceland. Nevertheless, all of the confidence limits overlap zero and tests for both quantitative and qualitative interactions are insignificant. The authors suggest that in the absence of strong evidence of heterogeneity, it is appropriate to consider pooling these data and the overall pooled estimate (ignoring country) is clearly much more precise with a much tighter confidence interval (which nevertheless still overlaps zero net-benefit).

The authors are careful to point out that these tests often suffer from low power. This is perhaps unsurprising given that part of the rationale for multinational trials is to achieve sufficient power overall on the main clinical end point. The authors suggest that evidence of a country-by-treatment interaction is likely to provide an argument against pooling the data, but that absence of evidence should not necessarily be interpreted as a rationale to pool.

Given the relative similarity of the Scandinavian countries and their health systems, the lack of heterogeneity in this case is not unexpected. For multinational trials covering a broader range of countries, evidence of heterogeneity may be more likely.

### Random Effects Approaches

The potential problem with the fixed effect approaches identified previously is that they require a choice to be made between

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